



Fall Semester Bachelor's Courses

03.09.2020-06.12.2020, examination period: 07.12.2020-20.12.2020

Courses offered in English

Subject	ECTS credits
Research Methodology I: Qualitative Methods	3
Training Intercultural Competence	1
Business Administration and Sustainable Development	4
Software Applications	4
Presentation and Presentation Techniques	1
Marketing and Sales	3
Accounting I	4
Business Mathematics	4
International Trade Business. Module 1. Trading, Exporting and Doing Business Abroad	2
Psychology. Personality Analysis	3
Workshop on Personal Growth	4
History of World Culture	4
International Law	3
Logistics	3
European Integration	6
Microeconomics	5
International Economics	4
Macroeconomics	4
International Marketing. International Marketing Research	6
History of Managerial Doctrines	5
Economic and Mathematical Methods and Models	3
Foreign Economic Activity Management	5
Management	2
Entrepreneurship and Starting a Company	3
Optimization and Internationalization Models for Ukrainian Companies	3
Budgeting and Financial Planning	3
Foreign Trade Techniques I	3
Supply Chain Management	3
Standard and Standardization for Exporting	2
Leadership, Team and Work Organization	3
International Business Law	3
Communication and Negotiation Techniques for International Business	2
Social Entrepreneurship	5
Resource Management	5
Quality Management	5
Project Management	4
Enterprise Development Strategies	3
Scientific Research Methods	3
Innovation and Investment Management	2



Spring Semester Bachelor's Courses

18.01.2021-25.04.2021, examination period: 24.05.2021-20.06.2021

Courses offered in English

Subject	ECTS credits
Fundamentals of Law: Private and Public Law	3
Research Methodology II: Quantitative Methods	3
Business Statistics	4
International Trade Business. Module 2. Entering Foreign Markets and Doing Business Abroad	2
International Trade Business. Module 3. Establishing Contracts	1
Accounting II	4
Microeconomics	3
Procurement, Production and Logistics	3
Organization Theory and Organization Development	3
Cross Cultural Communications	3
Conflict Management and Negotiation Theory	3
Resource Management	6
Export and Internationalization Project	3
Foreign Trade Techniques II	3
International Corporate Finance	2
Applied Computer Technologies	2
International Economics	3
Geo Political Affairs and Sustainable Development	3
Ethics, Responsibility and Decision Making	3
Time Management	5
Social and Political Studies	4
Legal Support for Economic Activity	4
Personnel Management and Labour Economics	3
Strategic Management	3
Training in General Competencies	4
EU Tender and Contracting	3
Enterprise Foreign Economic Activity	3
Psychology	5
Operational Management	3

****N.B.: All International Students are welcome to study Russian/Ukrainian Language (General, Business, Advanced) as second/third foreign language. Moreover, you are welcome to join German Language course, both in Fall and Spring Semester.***



Fall Semester Master's Courses

03.09.2020-06.12.2020, examination period: 07.12.2020-20.12.2020

Courses offered in English

Subject	ECTS credits
Reflection Career Development Seminar	3
European Institutions and Affairs	3
Data Management and Analytics in Strategic Management	4
International Law	3
Global Operations and Sourcing	4
Research and Master Thesis Seminar II	3
Master Thesis	10

Spring Semester Master's Courses

11.01.2021-07.03.2021, examination period: 08.03.2021-21.03.2021

Courses offered in English

Subject	ECTS credits
Financial Management and Trends in Finance and Investing	3
Customer Relationship Management and B2B	3
Structured Export and Project Financing	3
International Consulting III: The Capstone Project	3
Master Thesis	13

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