



## Fall Semester Bachelor's Courses

30.08.2021-05.12.2021, examination period: 06.12.2021-19.12.2021

Courses offered in English

Subject	ECTS credits
Research Methodology I: Qualitative Methods	3
Training Intercultural Competence	1
Business Administration and Sustainable Development	4
Software Applications	4
Presentation and Presentation Techniques	1
Marketing and Sales	3
Accounting I	4
Business Mathematics	4
International Trade Business. Module 1. Trading, Exporting and Doing Business Abroad	2
Psychology. Personality Analysis	3
Workshop on Personal Growth	4
History of World Culture	4
Controlling	2
Comparative International Law	3
International Project Management and Project Communication	2
Human Resource Management	3
Finance and Investment	3
EU Tender and Contracting	2
Managerial Accounting and Decision Making	3
Change Management	6
Leadership 1	2
Macroeconomics	3
International Marketing. International Marketing Research	6
Foreign Trade Techniques	4
Standard and Standardization for Exporting	4
Leadership, Team and Work Organization	3
Communication and Negotiation Techniques for International Business	4
Social Entrepreneurship	5
Resource Management	5
Quality Management	5
Project Management	4
Enterprise Development Strategies	3
Scientific Research Methods	3
Innovation and Investment Management	2



## Spring Semester Bachelor's Courses

17.01.2022-24.04.2022, examination period: 23.05.2022-19.06.2022

Courses offered in English

Subject	ECTS credits
Fundamentals of Law: Private and Public Law	3
Research Methodology II: Quantitative Methods	3
Business Statistics	4
International Trade Business. Module 2. Entering Foreign Markets and Doing Business Abroad	2
International Trade Business. Module 3. Establishing Contracts	1
Accounting II	4
Microeconomics	3
Procurement, Production and Logistics	3
Organization Theory and Organization Development	3
Cross Cultural Communications	3
Conflict Management and Negotiation Theory	3
Resource Management	6

*\*N.B.: All International Students are welcome to study Russian/Ukrainian Language (General, Business, Advanced) as second/third foreign language.*



## Fall Semester Master's Courses

30.08.2021-05.12.2021, examination period: 06.12.2021-19.12.2021

Courses offered in English

Subject	ECTS credits
International Business Research Lab	3
Finance and Budgeting	3
Strategic Managerial Accounting	3
Mergers and Acquisition and Due Diligence	3
International HR Management	2
Global Marketing and Strategies	2
Advanced International Marketing and Sales: European Perspective	3
Digital Markets: Management and Analytics	3
Foreign Trade and Export Business	3
International Consulting 1: Analysis and Methods	3
Qualitative and Quantitative Research Methods	2
Reflection Career Development Seminar	3
European Institutions and Affairs	3
Data Management and Analytics in Strategic Management	4
International Law	3
Global Operations and Sourcing	4
Research and Master Thesis Seminar II	3
Research Methodology I: Qualitative Methods	3
Training Intercultural Competence	1
Business Administration and Sustainable Development	4
Software Applications	4
Presentation and Presentation Techniques	1
Marketing and Sales	3
Accounting I	4
Business Mathematics	4
International Trade Business. Module 1. Trading, Exporting and Doing Business Abroad	2
Psychology. Personality Analysis	3
Workshop on Personal Growth	4
History of World Culture	4
Controlling	2
Comparative International Law	3
International Project Management and Project Communication	2
Human Resource Management	3
Finance and Investment	3
EU Tender and Contracting	2
Managerial Accounting and Decision Making	3
Change Management	6
Leadership I	2
Macroeconomics	3
International Marketing. International Marketing Research	6
Foreign Trade Techniques	4
Standard and Standardization for Exporting	4
Leadership, Team and Work Organization	3

Communication and Negotiation Techniques for International Business	4
Social Entrepreneurship	5
Resource Management	5
Quality Management	5
Project Management	4
Enterprise Development Strategies	3
Scientific Research Methods	3
Innovation and Investment Management	2

## Spring Semester Master's Courses

17.01.2022-24.04.2022, examination period: 23.05.2022-19.06.2022

### Courses offered in English

<b>Subject</b>	<b>ECTS credits</b>
International Institutions and Global Affairs	3
Leadership and Diversity Management	3
Aspects of Location Choice	3
Risks and Legal Aspects in Export	3
Cross Cultural Collaboration and Simulation	3
Change Management in HR	3
Business Development and Business Models	3
International Consulting II: Delivery	3
Research and Master Thesis Seminar I	3
Decision Making and Negotiations	3
Fundamentals of Law: Private and Public Law	3
Research Methodology II: Quantitative Methods	3
Business Statistics	4
International Trade Business. Module 2. Entering Foreign Markets and Doing Business Abroad	2
International Trade Business. Module 3. Establishing Contracts	1
Accounting II	4
Microeconomics	3
Procurement, Production and Logistics	3
Organization Theory and Organization Development	3
Cross Cultural Communications	3
Conflict Management and Negotiation Theory	3
Resource Management	6